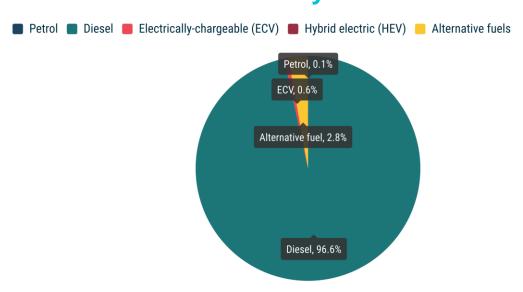


NEW MEDIUM AND HEAVY COMMERCIAL VEHICLE REGISTRATIONS BY FUEL TYPE, EUROPEAN UNION¹

PRESS EMBARGO

8.00am CET (7.00am GMT), 8 March 2023

Fuel types of new trucks: electric 0.6%, diesel 96.6% market share full-year 2022



In 2022, diesel trucks remained the dominant choice for buyers in the European Union, accounting for 96.6% of total new registrations (up from 95.9% in 2021). Despite significant growth last year, electrically-chargeable vehicles² still made up only 0.6% of the EU truck market. Alternatively-powered vehicles accounted for 2.8% of all trucks sold in the EU.

Diesel and petrol trucks

Overall in 2022, new diesel trucks registered in the EU continued to rise (+3.7%), albeit at a slower pace compared to the previous year. Across the EU, 274,058 units were sold in total, with Central Europe strongly contributing to the region's performance. Out of the four key Western European markets, France and Germany suffered losses (-3.0% and -2.4% respectively), while Spain and Italy saw improvements (+11.6% and +4.6% respectively).

By contrast, petrol trucks declined by 17.4%, with only 157 units registered across the EU, more than 60% of which were sold in Finland.

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¹ Data for Bulgaria and Malta not available

² Includes full battery electric vehicles, fuel-cell electric vehicles, extended-range vehicles and plug-in hybrids

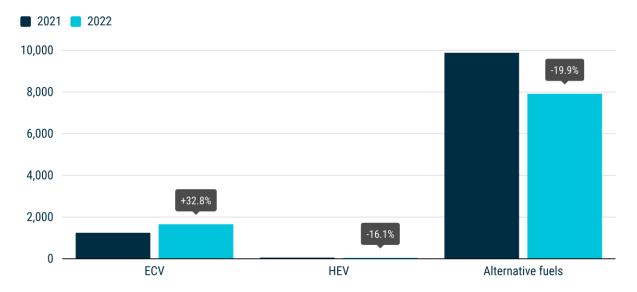


Alternatively-powered vehicles (APV)

Last year, the EU saw a strong increase in electrically-chargeable truck sales (+32.8%), with 1,656 units registered, half of which in Germany (829 units). As a result, the ECV market share expanded from 0.5% in 2021 to 0.6% last year.

On the other hand, the number of hybrid trucks registered across the EU fell by 16.1%, with only 47 units sold in total.

Sales of trucks powered by alternative fuels, such as natural gas, LPG, biofuels and ethanol, decreased in 2022, accounting for 2.8% of the total market (down from 3.6% in 2021). With 7,915 trucks registered across the EU, sales of trucks running on alternative fuels contracted by 19.9%. Germany was the main contributor to the region's negative performance of these trucks, with a decline of 34.2%.



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NEW TRUCK³ REGISTRATIONS, BY MARKET AND FUEL TYPE IN UNITS

	ELECTRICALLY-CHARGEABLE		HYBRID ELECTRIC			ALTERNATIVE FUELS			PETROL			DIESEL			
	2022	2021	% change	2022	2021	% change	2022	2021	% change	2022	2021	% change	2022	2021	% change
Austria	-	-		-	-		-	-		-	-		-	-	
Belgium	24	3	+700.0	0	0		155	313	-50.5	8	13	-38.5	8,379	7,852	+6.7
Croatia	0	0		0	0		1	0		0	2	-100.0	1,508	1,146	+31.6
Cyprus	0	0		0	0		0	0		1	0		95	83	+14.5
Czech Republic	4	2	+100.0	0	1	-100.0	72	88	-18.2	0	0		8,016	7,675	+4.4
Denmark	89	27	+229.6	0	0		23	118	-80.5	0	0		4,778	4,253	+12.3
Estonia	1	0		0	0		4	7	-42.9	2	0		967	764	+26.6
Finland	15	2	+650.0	8	0		94	96	-2.1	100	141	-29.1	3,124	3,297	-5.2
France	166	49	+238.8	0	4	-100.0	2,574	1,858	+38.5	0	0		41,827	43,119	-3.0
Germany	829	987	-16.0	0	0		1,482	2,251	-34.2	34	28	+21.4	73,844	75,675	-2.4
Greece	1	0		0	0		5	6	-16.7	0	0		670	562	+19.2
Hungary	4	8	-50.0	2	0		5	4	+25.0	0	0		5,694	4,464	+27.6
Ireland	7	4	+75.0	12	1	+1,100.0	20	20	+0.0	0	0		2,165	2,234	-3.1
Italy	17	11	+54.5	12	32	-62.5	941	1,423	-33.9	0	0		24,371	23,296	+4.6
Latvia	0	0		0	0		33	90	-63.3	0	0		1,639	1,289	+27.2
Lithuania	0	0		0	0		34	144	-76.4	0	0		9,907	7,838	+26.4
Luxembourg	2	4	-50.0	0	0		7	1	+600.0	4	0		1,434	1,338	+7.2
Netherlands	145	75	+93.3	12	9	+33.3	221	482	-54.1	0	2	-100.0	12,911	11,174	+15.5
Poland	6	5	+20.0	0	2	-100.0	596	1,596	-62.7	8	4	+100.0	34,112	30,827	+10.7
Portugal	2	1	+100.0	0	0		30	58	-48.3	0	0		4,050	4,205	-3.7
Romania	5	0		0	0		4	34	-88.2	0	0		1,580	2,981	-47.0
Slovakia	2	0		0	0		35	33	+6.1	0	0		3,123	2,835	+10.2
Slovenia	1	0		1	0		2	33	-93.9	0	0		2,304	1,891	+21.8
Spain	160	19	+742.1	0	7	-100.0	1,078	876	+23.1	0	0		22,216	19,903	+11.6
Sweden	176	50	+252.0	0	0		499	352	+41.8	0	0		5,344	5,508	-3.0
EUROPEAN UNION	1,656	1,247	+32.8	47	56	-16.1	7,915	9,883	-19.9	157	190	-17.4	274,058	264,209	+3.7
Iceland	1	0		0	0		3	3	+0.0	3	1	+200.0	280	271	+3.3
Norway	364	64	+468.8	0	0		247	123	+100.8	3	5	-40.0	4,990	5,840	-14.6
Switzerland	178	112	+58.9	0	0		34	34	+0.0	0	3	-100.0	3,504	3,647	-3.9
EFTA	543	176	+208.5	0	0		284	160	+77.5	6	9	-33.3	8,774	9,758	-10.1
United Kingdom	809	163	+396.3	1	12	-91.7	667	465	+43.4	15	10	+50.0	44,160	42,156	+4.8
EU + EFTA + UK	3,008	1,586	+89.7	48	68	-29.4	8,866	10,508	-15.6	178	209	-14.8	326,992	316,123	+3.4

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³ New medium and heavy commercial vehicles over 3.5 tonnes



NEW TRUCK REGISTRATIONS, BY MARKET AND FUEL TYPE

MARKET SHARE, 2022

	ELECTRICALLY CHARGEABLE	HYBRID ELECTRIC	ALTERNATIVE FUELS	PETROL	DIESEL
Austria	CHARGEABLE	ELECTRIC	FULLS	_	_
Belgium	0.3%	0.0%	1.8%	0.1%	97.8%
Croatia	0.0%	0.0%	0.1%	0.0%	99.9%
Cyprus	0.0%	0.0%	0.0%	1.0%	99.0%
Czech Republic	0.0%	0.0%	0.9%	0.0%	99.1%
Denmark	1.8%	0.0%	0.5%	0.0%	97.7%
Estonia	0.1%	0.0%	0.4%	0.2%	99.3%
Finland	0.4%	0.2%	2.8%	3.0%	93.5%
France	0.4%	0.0%	5.8%	0.0%	93.9%
Germany	1.1%	0.0%	1.9%	0.0%	96.9%
Greece	0.1%	0.0%	0.7%	0.0%	99.1%
Hungary	0.1%	0.0%	0.1%	0.0%	99.8%
Ireland	0.3%	0.5%	0.9%	0.0%	98.2%
Italy	0.1%	0.0%	3.7%	0.0%	96.2%
Latvia	0.0%	0.0%	2.0%	0.0%	98.0%
Lithuania	0.0%	0.0%	0.3%	0.0%	99.7%
Luxembourg	0.1%	0.0%	0.5%	0.3%	99.1%
Netherlands	1.1%	0.1%	1.7%	0.0%	97.2%
Poland	0.0%	0.0%	1.7%	0.0%	98.2%
Portugal	0.0%	0.0%	0.7%	0.0%	99.2%
Romania	0.3%	0.0%	0.3%	0.0%	99.4%
Slovakia	0.1%	0.0%	1.1%	0.0%	98.8%
Slovenia	0.0%	0.0%	0.1%	0.0%	99.8%
Spain	0.7%	0.0%	4.6%	0.0%	94.7%
Sweden	2.9%	0.0%	8.3%	0.0%	88.8%
EUROPEAN UNION	0.6%	0.02%	2.8%	0.1%	96.6%
Iceland	0.3%	0.0%	1.0%	1.0%	97.6%
Norway	6.5%	0.0%	4.4%	0.1%	89.0%
Switzerland	4.8%	0.0%	0.9%	0.0%	94.3%
EFTA	5.7%	0.0%	3.0%	0.1%	91.3%
United Kingdom	1.8%	0.0%	1.5%	0.0%	96.7%
EU + EFTA + UK	0.9%	0.0%	2.6%	0.1%	96.4%

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